	Λ	В	С	D I		F G	ш	<u> </u>	<u> </u>	Γ κ	<u> </u>	м	N	0 P	Q	R
5	BCWS Cash Flow Statement -Oct 2011	В	C	D	<u> </u>	FG	П	1	J	N.	L	IVI	IN	U P	Q	ĸ
6	% of Fiscal Year Completed:			33.3%												
			D 1 / 11 10			D 1 (40.44	0 / 10				D 1 111 10	0 / 11		D 1 140 44	0 / 10	
7	WATER FUND		Budget 11-12	Oct-11	% Collected	Budget 10-11	Oct-10	% Collected			Budget 11-12	Oct-11	% Collected	Budget 10-11	Oct-10	% Collected
8	REVENUES									REVENUES:						
9	Rate & Service Charge Revenue		8,237,558	2,861,449	34.7%	, ,	2,681,048	35.1%		Rate & Service Charge Revenue	31,893,315	10,784,730	33.8%	, ,	10,378,273	33.6%
10	Impact Fees		438,750	350,015	79.8%	/	153,077	38.3%		Impact Fees	1,251,250	1,001,890	80.1%	1,857,270	715,011	38.5%
11	Connection Fees		577,500	160,700	27.8%	,	173,107	24.7%		Connection Fees	1,577,500	399,500	25.3%	, ,	449,107	23.6%
12	Other Revenues		97,000	36,464	37.6%	131,040	58,323	44.5%		Other Revenues	705,700	285,409	40.4%	704,500	293,696	41.7%
13	NON-OPERATING REVENUES									NON-OPERATING REVENUES:						
14	Gain(Loss) on Sale of Assets		94,540	1,086	1.1%	· ·	24,511	29.8%		Interest Income	100,000	38,664	38.7%		53,844	35.9%
15	TOTAL REVENUES	8	9,445,348	3,409,715	36.1%	8,962,405	3,090,066	34.5%		Gain(Loss) on Sale of Assets	240,340	11,044	4.6%		70,875	41.4%
16										TOTAL REVENUES	35,768,105	12,521,236	35.0%	35,652,034	11,960,806	33.5%
17	EXPENDITURES		Budget 11-12	Oct-11	% Spent	Budget 10-11	Oct-10	% Spent								
18	Personnel Costs		2,627,662	748,970	28.5%	,,-	768,095	29.2%			Budget 11-12	Oct-11	% Spent	Budget 10-11	Oct-10	% Spent
19	Contractual Services		495,100	92,687	18.7%	· · · · · · · · · · · · · · · · · · ·	165,745	31.8%		Personnel Costs	8,694,263	2,582,214	29.7%	, ,	2,648,647	30.4%
20	Total Maintenance & Repairs		757,555	145,246	19.2%		134,987	19.2%		Contractual Services	1,973,636	420,540	21.3%	· ' '	527,170	25.2%
21	Total Utilities		1,086,485	234,282	21.6%	, ,	273,847	24.8%		Total Maintenance & Repairs	3,005,956	757,855	25.2%		557,032	20.6%
22	Total Office Expenses		420,420	202,481	48.2%		133,114	35.5%		Total Utilities	2,756,072	607,341	22.0%	, ,	649,034	28.2%
23	Total Insurance		105,000	14,008	13.3%		28,515	27.2%		Total Office Expenses	1,247,232	488,541	39.2%	, ,	314,129	25.9%
24	Total Other Expenses		70,680	12,451	17.6%		871	1.1%		Total Insurance	245,000	32,685	13.3%		81,252	33.2%
25	Total OPERATING Expenditures	S	5,562,902	1,450,124	26.1%	5,511,193	1,505,174	27.3%		Total Other Expenses	181,420	49,477	27.3%		20,618	9.9%
26										Total OPERATING Expenditures	18,103,579	4,938,653	27.3%	17,462,314	4,797,882	27.5%
27																
28																
29																
30																
31																
32																
33	SEWER FUND	F	Budget 11-12	Oct-11	% Collected	Budget 10-11	Oct-10	% Collected		SOLID WASTE	Budget 11-12	Oct-11	% Collected	Budget 10-11	Oct-10	% Collected
34	REVENUES	:								REVENUES:						
35	Rate & Service Charge Revenue		23,655,757	7,923,281	33.5%	23,220,084	7,697,225	33.1%		Landfill User Fee Revenue	7,838,500	952,717	12.2%	7,906,050	896,283	11.3%
36	Impact Fees		812,500	651,875	80.2%		561,934	38.6%		Salvage Revenue	94,500	76,647	81.1%		41,556	55.8%
37	Connection Fees		1,000,000	238,800	23.9%	, ,	276,000	23.0%		Grant Revenue	60,000	94,539	157.6%		19,660	35.7%
38	Other Revenues		608,700	248,944	40.9%		235,373	41.0%		Tipping Fees	1,365,475	519,034	38.0%		515,900	44.1%
39	NON-OPERATING REVENUES			, ,						Total Other Revenues	502,355	46,999	9.4%	· ' '	42,164	12.4%
40	Interest Income		100,000	38,664	38.7%	150,000	53,844	35.9%		NON-OPERATING REVENUES:	,	,		,	,	
41	Gain(Loss) on Sale of Assets	s	145,800	9,958	6.8%		46,364	52.2%		Interest Income	60,000	14,604	24.3%	85,000	28,499	33.5%
42	TOTAL REVENUES		26,322,757	9,111,521	34.6%	·	8,870,740	33.2%		Gain(Loss) on Sale of Assets	86,000	8,923	10.4%	· · · · · · · · · · · · · · · · · · ·	41,010	29.3%
43			- / /-	· ,,		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	-,			TOTAL REVENUES	10,006,830	1,713,463	17.1%		1,585,072	16.2%
44	EXPENDITURES	: F	Budget 11-12	Oct-11	% Spent	Budget 10-11	Oct-10	% Spent			- , ,	,,	v	- ,: - -, -, -) jv · -	
45	Personnel Costs		6,066,601	1,833,244	30.2%	- U	1,880,552	31.0%		EXPENDITURES:	Budget 11-12	Oct-11	% Spent	Budget 10-11	Oct-10	% Spent
46	Contractual Services		1,478,536	327,853	22.2%		361,425	23.0%		Personnel Costs	3,898,145	1,106,086	28.4%	Ü	1,142,705	29.4%
47	Total Maintenance & Repairs		2,248,401	612,609	27.2%	, ,	422,045	21.1%		Contractual Services	749,368	148,717	19.8%	997,865	174,712	17.5%
48	Total Utilities		1,669,587	373,059	22.3%	, ,	375,187	31.2%		Total Maintenance & Repairs	2,269,274	464,839	20.5%	2,021,075	378,618	18.7%
49	Total Office Expenses		826,812	286,060	34.6%	, ,	181,015	21.6%		Total Utilities	117,680	28,129	23.9%	115,200	18,315	15.9%
50	Total Insurance		140,000	18,677	13.3%	· · ·	52,737	37.7%		Total Office Expenses	316,431	86,124	27.2%	259,334	79,076	30.5%
51	Total Other Expenses		110,740	37,026	33.4%		19,747	15.4%		Total Insurance	105,000	23,373	22.3%	105,000	38,882	37.0%
52	Total OPERATING Expenditures		12,540,677	3,488,529	27.8%	,	3,292,708	27.6%		Total Other Expenses	67,180	14,529	21.6%	· · · · · · · · · · · · · · · · · · ·	3,915	5.1%
53	ZOWN OZ ZZEZEN (O EMPORATORIO		22,210,077	2,100,027	27.070	11,701,121	5,272,700	27.00 / 0		Total OPERATING Expenditures	7,523,078	1,871,796	24.9%		1,836,223	24.6%
						1 1				Total of Little 11 to Expenditures	,,020,010	±901±917U	-T-1/ /U	,, , , , , , , , , , , , , , , , , , , ,		2 100 / 0
54											, ,			, ,	, ,	

BCWS Cash Flow Statement -Oct 2011									
% of Fiscal Year Completed:		33.3%							
WATER FUND	Budget	Year-to-Date	% Collected						
REVENUES:	J								
Rate & Service Charge Revenue	8,237,558	2,861,449	34.7%						
Impact Fees	438,750	350,015	79.8%						
Connection Fees	577,500	160,700	27.8%						
Other Revenues	97,000	36,464	37.6%						
NON-OPERATING REVENUES:	<i>> 1</i> ,000	20,.0.							
Gain(Loss) on Sale of Assets	94,540	1,086	1.1%						
TOTAL REVENUES	9,445,348	3,409,715	36.1%						
EXPENDITURES:	Budget	Year-to-Date	% Spent						
Personnel Costs	2,627,662	748,970	28.5%						
Contractual Services	495,100	92,687	18.7%						
Total Maintenance & Repairs	757,555	145,246	19.2%						
Total Utilities	1,086,485	234,282	21.6%						
Total Office Expenses	420,420	202,481	48.2%						
Total Insurance	105,000	14,008	13.3%						
Total Other Expenses	70,680	12,451	17.6%						
Total OPERATING Expenditures	5,562,902	1,450,124	26.1%						
NON-OPERATING EXPENDITURES:									
Annual Appropriation for CIP	79,505	119,645	150.5%						
Capital Reserve (R&R)	281,531	-	0.0%						
Capital Expenditures	335,735	218,631	65.1%						
Bond-Principal Expense	1,855,500	-	0.0%						
Bond-Interest Expense	2,482,847	-	0.0%						
Total NON-Operating Expenditures	5,035,118	338,276	6.7%						
TOTAL EXPENDITURES	10,598,020	1,788,400	16.9%						
Notes:									
1) Personnel includes salaries, taxes, retirement, insuran	ce, travel & education	on							
2) Bond principal & interest is paid in Dec & June									
_	Oct-10	Oct-11	% Chg						
# of Water Customers-Commercial	761	808	6.2%						
# of Water Customers-Residential	17,894	18,542	3.6%						
Total # of Water Customers	18,655	19,350	3.7%						
	FY 2010	FY 2011	% Chg						
Avg # of Water Customers for FY-Comm.	770	795	3.2%						
Avg # of Water Customers for FY-Res.	18,026	18,488	2.6%						
T . 1 A U CXX . C .	10.706	10.000	2 (0/						

18,796

19,283

2.6%

Total Avg. # of Water Customers

^{*}FY10 is a running average as of this month

% of Fiscal Year Completed:

33.3%

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SEWER FUND	Budget	Year-to-Date	% Collected
REVENUES:			
Rate & Service Charge Revenue	23,655,757	7,923,281	33.5%
Impact Fees	812,500	651,875	80.2%
Connection Fees	1,000,000	238,800	23.9%
Other Revenues	608,700	248,944	40.9%
NON-OPERATING REVENUES:			
Interest Income	100,000	38,664	38.7%
Gain(Loss) on Sale of Assets	145,800	9,958	6.8%
TOTAL REVENUES	26,322,757	9,111,521	34.6%
EXPENDITURES:	Budget	Year-to-Date	% Spent
Personnel Costs	6,066,601	1,833,244	30.2%
Contractual Services	1,478,536	327,853	22.2%
Total Maintenance & Repairs	2,248,401	612,609	27.2%
Total Utilities	1,669,587	373,059	22.3%
Total Office Expenses	826,812	286,060	34.6%
Total Insurance	140,000	18,677	13.3%
Total Other Expenses	110,740	37,026	33.4%
Total OPERATING Expenditures	12,540,677	3,488,529	27.8%
NON-OPERATING EXPENDITURES:			
Annual Appropriation for CIP	205,000	80,224	39.1%
Capital Reserve (R&R)	656,906	-	
Capital Expenditures	1,126,422	460,642	40.9%
Bond-Principal Expense	4,625,696	-	0.0%
Bond-Interest Expense	6,013,262	28,853	0.5%
Total NON-Operating Expenditures	12,627,286	569,718	4.5%
TOTAL EXPENDITURES	25,167,963	4,058,248	16.1%
Notes: 1) Personnel includes salaries, taxes, retirement, insurant 2) Bond principal & interest is paid in Dec & June	nce, travel & education	1	
_	Oct-10	Oct-11	% Chg
# of Sewer Customers-Commercial	1,143	1,147	0.3%
# of Sewer Customers-Residential	29,702	30,454	2.5%

# of Sewer Customers-Commercial	1,143	1,147	0.3%
# of Sewer Customers-Residential	29,702	30,454	2.5%
# of Hanahan Sewer Customers	3,964	3,979	0.4%
Total # of Sewer Customers	34,809	35,580	2.2%
	FY 2010	FY 2011	% Chg
	11 2010	F1 2011	70 Clig
Avg # of Sewer Customers for FY-Comm	1,150	1,146	-0.3%
Avg # of Sewer Customers for FY-Comm Avg # of Sewer Customers for FY-Res			U
<u> </u>	1,150	1,146	-0.3%
Avg # of Sewer Customers for FY-Res	1,150 29,866	1,146 30,371	-0.3% 1.7%

^{*}FY10 is a running average as of this month

% of Fiscal Year Completed:

33.3%

WATER & SEWER FUND	Budget	Year-to-Date	% Collected	
REVENUES:				Note#
Fee & Service Charge Revenue	31,893,315	10,784,730	33.8%	
Impact Fees	1,251,250	1,001,890	80.1%	
Connection Fees	1,577,500	399,500	25.3%	
Other Revenues	705,700	285,409	40.4%	
NON-OPERATING REVENUES:				
Interest Income	100,000	38,664	38.7%	
Gain(Loss) on Sale of Assets	240,340	11,044	4.6%	
TOTAL REVENUES	35,768,105	12,521,236	35.0%	
EXPENDITURES:	Budget	Year-to-Date	% Spent	
Personnel Costs	8,694,263	2,582,214	29.7%	1
Contractual Services	1,973,636	420,540	21.3%	1
Total Maintenance & Repairs	3,005,956	757,855	25.2%	
Total Waintenance & Repairs Total Utilities	2,756,072	607,341	22.0%	
Total Office Expenses	1,247,232	488,541	39.2%	
Total Insurance	245,000	32,685	13.3%	
Total Other Expenses	181,420	49,477	27.3%	
Total OPERATING Expenditures	18,103,579	4,938,653	27.3%	
Total OTERATIO Expenditures	10,100,077	4,250,055	27.67	
NON-OPERATING EXPENDITURES:				
Annual Appropriation for CIP	284,505	199,869	70.3%	
Capital Reserve (R&R)	938,437	, -	0.0%	
Capital Expenditures	1,462,157	679,273	46.5%	
Bond-Principal Expense	6,481,196	<u>-</u>	0.0%	2
Bond-Interest Expense		28,853	0.3%	2
Total NON-Operating Expenditures	17,662,404	907,995	5.1%	
1 8 1	, ,	,		
TOTAL EXPENDITURES	35,765,983	5,846,648	16.3%	
Notes:				
1) Personnel includes salaries, taxes, retirement, insurance	ce, travel & education			
2) Bond principal & interest is paid in Dec & June.	0.4.10	0-4-11	0/ Ch ~	
# of Water & Sewer Customers-Commercial	Oct-10	Oct-11	% Chg	
	1,512	1,550	2.5%	
# of Water & Sewer Customers-Residential	35,723	36,622	2.5%	
# of Hanahan Sewer Customers	3,964	3,979	0.4%	
Total # of Water & Sewer Customers	41,199	42,151	2.3%	
	FY 2010	FY 2011	% Chg	
Avg # of Water & Sewer Cust for FY-Comm	1,524	1,539	1.0%	
Avg # of Water & Sewer Cust for FY-Res	35,931	36,561	1.8%	
Avg. # of Hanahan Customers	3,961	3,974	0.3%	
Total Avg. # of Water & Sewer Customers	41,416	42,074	1.6%	
*FY10 is a running average as of this month	,	,~, .	2.070	
	AA A () = 4 = 0 0			

Current Unreserved Cash Balance: 23,260,745.88

³⁾ All solid waste expense is paid through water & sewer flow through account and reimbursed from solid waste. Water and Sewer cash balance often appears lower than actual due to the outstanding "due from" transaction from Solid Waste

% of Fiscal Year Completed

33.3%

SOLID WASTE FUND	Budget	Year-to-Date	% Collected
REVENUES:			
Landfill User Fee Revenue	7,838,500	952,717	12.2%
Salvage Revenue	94,500	76,647	81.1%
Grant Revenue	60,000	94,539	157.6%
Tipping Fees	1,365,475	519,034	38.0%
Total Other Revenues	502,355	46,999	9.4%
NON-OPERATING REVENUES:			
Interest Income	60,000	14,604	24.3%
Gain(Loss) on Sale of Assets	86,000	8,923	10.4%
TOTAL REVENUES	10,006,830	1,713,463	17.1%
EXPENDITURES:	Budget	Year-to-Date	% Spent
Personnel Costs	3,898,145	1,106,086	28.4%
Contractual Services	749,368	148,717	19.8%
Total Maintenance & Repairs	2,269,274	464,839	20.5%
Total Utilities	117,680	28,129	23.9%
Total Office Expenses	316,431	86,124	27.2%
Total Insurance	105,000	23,373	22.3%
Total Other Expenses	67,180	14,529	21.6%
Total OPERATING Expenditures	7,523,078	1,871,796	24.9%
NON-OPERATING EXPENDITURES:			
Annual Appropriation for CIP	-	-	
Capital Expenditures	734,849	228,864	31.1%
Bond-Principal Expense	1,443,293	-	0.0%
Bond-Interest Expense	288,422	-	0.0%
Total NON-Operating Expenditures	2,466,564	228,864	9.3%
TOTAL EXPENDITURES Notes:	9,989,642	2,100,659	21.0%

Notes:

- 1) Historically receive majority of user fee payments with majority of property tax payments at calendar year end.
- 2) Personnel includes salaries, taxes, retirement, insurance, travel & education
- 3) Bond Principal & Interest is paid in Dec & June

, 1	Oct-10	Oct-11	% Chg
MSW & Special Waste	\$ 399,738	\$ 402,980	0.8%
C&D	\$ 38,226	\$ 54,990	43.9%
Yard Debris	\$ 7,319	\$ 7,041	-3.8%
NEW e-Waste	\$ -	\$ 235	
Tires	\$ 2,020	\$ 1,567	-22.4%
Allocation Amount	\$ (327,175)	\$ (335,086)	2.4%
Revenue less Allocation	\$ 120,128	\$ 131,726	9.7%
	Oct-10	Oct-11	% Chg
MSW & Special Waste	12,395	11,625	-6.2%
C&D	2,878	3,294	14.5%
Yard Debris	1,206	991	-17.8%
Tires	56	44	-21.1%
Total tons	16,535	15,954	-3.5%

Current Cash Balance:

\$ 5,793,625

- 1) Cash balance will be reduced by Debt Service Payments due in June & Dec
- 2) All solid waste expense is paid through water & sewer flow through account and reimbursed from solid waste. Water and Sewer cash balance often appears lower than actual due to the outstanding "due from" transaction from Solid Waste
- 3) Increase in Special Waste is due to Contaminated Soil coming into the landfill